

P08  
12

DTIC FILE COPY



Department of Defense  
**PRIME CONTRACT AWARDS,  
SIZE DISTRIBUTION**

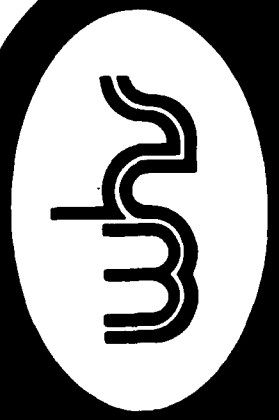
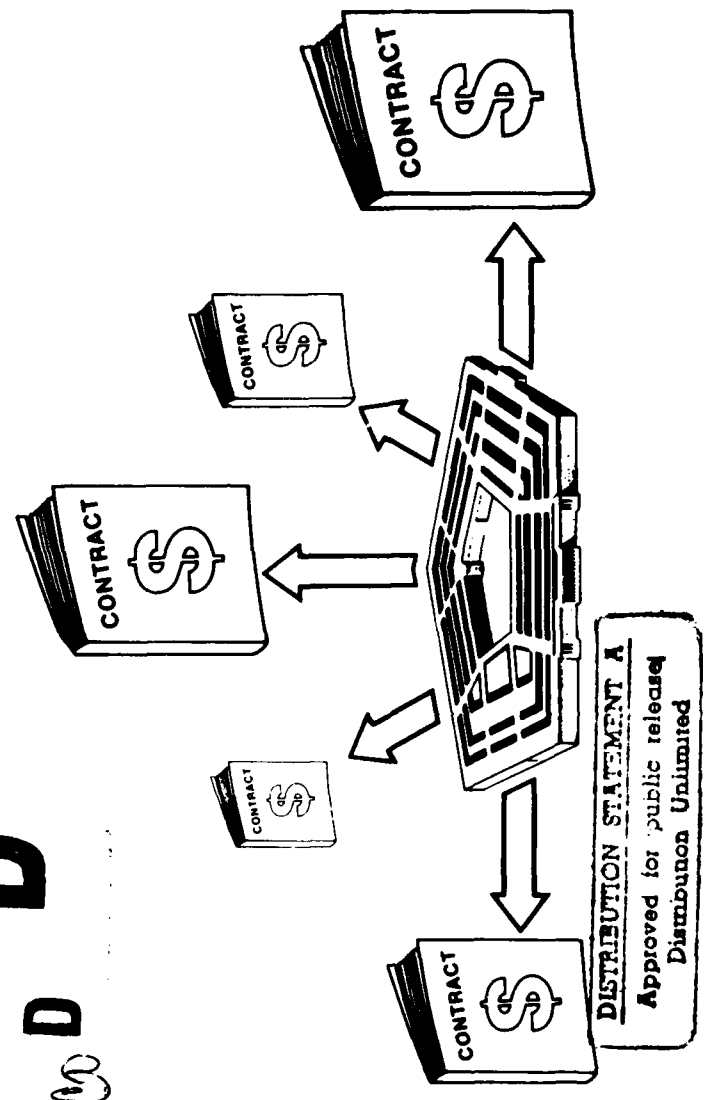
OSD

DEFENSE INFORMATION REPORTS

**DTIC**  
ELECTE  
APR 02 1990  
**S<sup>0</sup>D**

Fiscal Year 1989

AD-A219 948



DIRECTORATE FOR INFORMATION  
OPERATIONS AND REPORTS (DIOR)

# PRIME CONTRACT AWARDS SIZE DISTRIBUTION

Fiscal Year 1989

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports



Accession For	
NTIS	<input checked="" type="checkbox"/> CRA&I
DTIC	<input type="checkbox"/> TAB
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution	
Availability Codes	
Dist	Avail and/or Special
A-1	

## FOREWORD

*Prime Contract Awards, Size Distribution* is published annually and provides information on Department of Defense contract awards by size and:

- 1) Defense Component;
- 2) Type of Contract;
- 3) Extent of Competed Procurement;
- 4) Kind of Action;
- 5) Selected Procurement Programs; and
- 6) Labor Standard Statutes.

## TABLE OF CONTENTS

Introduction . . . . .	1
Tables:	
Table 1. Department of Defense Prime Contract Awards by Size and by Defense Component (Distribution): FY 1989 . . . . .	7
Table 2. Department of Defense Prime Contract Awards by Size and by Defense Component (Cumulative): FY 1989 . . . . .	8
Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract: FY 1989 . . . . .	9
Table 4. Department of Defense Prime Contract Awards by Size and by Extent of Competed Procurement: FY 1989 . . . . .	11
Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action: FY 1989 . . . . .	12
Table 6. Department of Defense Prime Contract Awards by Size and by Selected Procurement Programs: FY 1989 . . . . .	14
Table 7. Department of Defense Prime Contract Awards by Size and by Labor Standard Statutes: FY 1989 . . . . .	16

## INTRODUCTION

This report provides data on prime contract actions (PCAs) over \$25,000 awarded by the Department of Defense (DoD) in Fiscal Year (FY) 1989. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including defense components, type of contract involved, extent of competed procurements, kind of contract action taken, selected procurement programs, and labor standard statutes. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 7 present data in cumulative categories (e.g., \$25,000 or more, \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DoD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DoD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1989 would require examining approximately 26,000 transactions. These data can also be used to identify trends in DoD procurement, e.g., to identify which of the various types of contracts were most frequently awarded (in terms of number of contract actions) during FY 1989.

Beginning in FY 1986, Tables 7 and 8 were added to show selected procurement programs and labor standard statute statistics. It should also be noted that in FY 1986, Table 4 had been changed to report the latest methodology for computing the extent of competed data.

## NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of

action is not compiled on these purchases. Interagency actions of \$25,000 or more (those actions placed by DoD with other Federal agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales (FMS) actions (actions placed by DoD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

## HIGHLIGHTS

As indicated above, this report excludes all actions of \$25,000 or less, and with the exception of Table 4, those interagency and FMS actions of more than \$25,000. All DoD prime contract awards (over and under \$25,000) in FY 1989 totaled \$139,343 million. This is a decrease of \$12,010 million or -7.9 percent less than the figure in FY 1988. Also, in FY 1989 awards totaled 9,287,711 actions, which is a decrease of 5,463,475 actions or -37.0 percent from the FY 1988 figure.

As shown in the following table, this report covers 86.5 percent of the procurement dollars and 2.2 percent of the actions awarded in FY 1989.

→ Key words: Military Publications,  
Procurement, Reports. (Eg) ✓

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	9,287,711	100.0	\$139,343	100.0
Included in Report	200,075	2.2	120,546	86.5
Excluded from Report:				
All Actions Less Than \$25,000	9,066,334	97.6	10,385	7.5
Interagency/FMS Actions Over \$25,000	21,302	0.2	8,412	6.0

Totals and/or percentages may not add up due to rounding.

## Prime Contract Awards by Awarding Component

Tables 1 and 2 provide data on PCAs by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding component. Contract actions of \$25,000 to \$49,000 accounted for 29.5 percent of the number of actions but only 1.5 percent of the total dollars. Actions of \$1 million or

more represented 79.7 percent of the total dollars but only 7.1 percent of the actions. Actions of \$10 million or more accounted for 53.8 percent of the total dollars but only 0.8 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1989		FY 1988	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	29.5	1.5	29.8	1.7
\$1 Million or More	7.1	79.7	8.6	79.5
\$10 Million or More	0.8	53.8	0.8	53.3

As shown in Table 2, actions of \$1 million or more accounted for 80.6 percent of the total Army procurement dollars, as compared with 81.0 percent for the Navy, 81.5 percent for the Air Force, 67.8 percent for the Defense Logistics Agency (DLA), and 62.8 percent for Army Corp of Engineers, Civil Functions.

## Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g., firm fixed/fixed price economic price adjustment, fixed price incentive, or cost-plus fixed fee) are also used for analyzing DoD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 97.3 percent of the dollars awarded on fixed price incentive contracts, 96.6 percent of the cost-plus incentive fee dollars, 94.7 percent of the fixed price redetermination dollars, and from 48.3 to 88.4 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed/fixed price economic price adjustment contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus fixed fee contracts represented the second largest category in terms of number of actions, while fixed price incentive contracts accounted for the second largest grouping of contracts according to total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL (over \$25,000)	200,075	100.0	\$120,546	100.0
Firm Fixed/Fixed Price EPA <sup>1</sup>	150,617	75.3	76,928	63.8
Cost-Plus Fixed Fee	22,549	11.3	12,729	10.6
Other Cost Type	16,357	8.2	4,136	3.4
Fixed Price Incentive	4,682	2.3	16,982	14.1
Cost-Plus Award Fee	4,512	2.3	5,474	4.5
Cost-Plus Incentive Fee	909	0.5	3,546	2.9
Fixed Price Redetermination	449	0.2	751	0.6

<sup>1</sup> Economic Price Adjustment

Totals and/or percentages may not add up due to rounding.

## Prime Contract Awards by Extent of Competed Procurement

Table 4 displays information on the net value and percent distribution of PCAs according to extent of competed procurement.

Competed contract actions accounted for 79.9 percent of the actions and 64.0 percent of the dollars. Not competed actions made up 15.9 percent of the actions and 22.9 percent of the dollars. Follow-on only made up 4.3 percent of the actions, but 13.1 percent of the dollars. (These percentages were all computed based on the Total Except Exclusions column of Table 4.)

## Prime Contract Awards by Kind of Action

PCAs are arrayed according to kind of procurement action (e.g., initial letter contract, definitive contract superseding letter contract) in Table 5. As shown in this table, actions of \$1 million or more accounted for 96.4 percent of the dollars awarded for definitive contracts which superseded letter contracts, 95.8 percent of the initial letter contract dollars, and from 46.7 to 89.1 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 64.7 percent of the actions and 46.2 percent of the dollars. Modifications to contracts accounted for 35.3 percent of the actions and 53.8 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	200,075	100.0	\$120,546	100.0
<b>Actions Other Than Modifications</b>	129,470	64.7	55,704	46.2
Order Under Contract	68,395	34.2	15,460	12.8
Definitive Contract	60,254	30.1	36,839	30.6
Initial Letter Contract	595	0.3	2,362	2.0
Definitive Contract Superseding Letter Contract	226	0.1	1,043	0.9
<b>Modifications</b>	70,605	35.3	64,843	53.8
Funding Action	35,661	17.8	32,077	26.6
Additional Work	22,017	11.0	29,409	24.4
Change Order	10,404	5.2	4,090	3.4
Termination	2,523	1.3	-733	-0.6

Totals and/or percentages may not add up due to rounding.



## Prime Contract Awards by Selected Procurement Programs

A procurement program designates a grouping of supplies, construction, or other services. When planned use is known at the time of purchase, a procurement program is assigned on the basis of the use of the supplies or work purchased (e.g. expenditure for maintenance tools peculiar to an aircraft would be included in the procurement program for aircraft, while general purpose production equipment would be grouped in the miscellaneous supplies procurement program). In Table 6, nine selected procurement programs have been developed for displaying information for management use.

## Prime Contract Awards by Labor Standard Statutes

Table 7 deals with certain labor standard statutes applicable to DoD contract awards. Actions of \$1 million or more accounted for 87.8 percent of the dollars subject to the Walsh-Healey Act, Manufacturer, 67.5 percent of the Davis-Bacon Act dollars, 56.3 percent of the Service Contract Act dollars, and 55.6 percent of the Walsh-Healey Act, Regular Dealer dollars.

As shown below, 79.7 percent of the total dollars are subject to some form of labor standard statute.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	200,075	100.0	\$120,546	100.0
Subject to labor standard statutes	134,598	67.3	96,108	79.7
Walsh-Healey Act, Manufacturer	82,980	41.5	79,736	66.2
Service Contract Act	23,539	11.8	6,659	5.5
Davis-Bacon Act	15,759	7.9	6,719	5.6
Walsh-Healey Act, Regular Dealer	12,320	6.2	2,994	2.5
Not subject to the above	65,477	32.7	24,437	20.3

Totals and/or percentages may not add up due to rounding.

**TABLE 1**  
**Department of Defense Prime Contract Awards by Size and by**  
**Defense Component (Distribution): FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
<b>TOTAL</b>	200,075	\$120,546	44,918	\$28,439	64,758	\$41,681	53,392	\$37,245	28,088	\$ 8,792	4,122	\$ 1,359
25,000 - 49,000	59,044	1,860	13,197	412	19,036	607	13,901	404	10,625	360	1,236	41
50,000 - 99,000	53,401	3,359	11,504	720	18,057	1,147	12,692	745	9,062	610	1,090	69
100,000 - 199,000	33,379	4,137	7,327	903	11,040	1,391	9,520	1,131	4,032	531	576	67
200,000 - 299,000	14,811	3,225	3,341	728	4,637	1,028	4,498	936	1,459	338	313	63
300,000 - 499,000	13,831	4,742	3,171	1,087	4,446	1,586	4,335	1,402	1,160	421	275	86
500,000 - 999,000	11,461	7,108	2,700	1,674	3,395	2,145	3,775	2,272	897	573	292	179
1,000,000 - 1,999,000	6,335	7,846	1,686	2,100	1,730	2,177	2,142	2,549	364	485	201	253
2,000,000 - 2,999,000	2,443	5,334	633	1,409	735	1,638	782	1,612	149	341	63	134
3,000,000 - 4,999,000	2,115	7,391	538	1,863	613	2,202	726	2,469	114	412	44	146
5,000,000 - 9,999,000	1,680	10,651	444	2,804	545	3,523	500	2,970	108	677	20	113
\$10,000,000 or more	1,575	64,891	377	14,639	524	24,236	521	20,755	118	4,044	12	207
<b>Average Size (Dollars)</b>		\$602,504		\$633,131		\$643,642		\$697,576		\$313,016		\$329,694
<b>PERCENT DISTRIBUTION</b>												
<b>TOTAL</b>	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
25,000 - 49,000	29.5	1.5	29.4	1.4	29.4	1.5	26.0	1.1	37.8	4.1	30.0	3.0
50,000 - 99,000	26.7	2.8	25.6	2.5	27.9	2.8	23.8	2.0	32.3	6.9	26.4	5.1
100,000 - 199,000	16.7	3.4	16.3	3.2	17.0	3.3	17.8	3.0	14.4	6.0	14.0	4.9
200,000 - 299,000	7.4	2.7	7.4	2.6	7.2	2.5	8.4	2.5	5.2	3.8	7.6	4.6
300,000 - 499,000	6.9	3.9	7.1	3.8	6.9	3.8	8.1	3.8	4.1	4.8	6.7	6.3
500,000 - 999,000	5.7	5.9	6.0	5.9	5.2	5.1	7.1	6.1	3.2	6.5	7.1	13.2
1,000,000 - 1,999,000	3.2	6.5	3.8	7.4	2.7	5.2	4.0	6.8	1.3	5.5	4.9	18.6
2,000,000 - 2,999,000	1.2	4.4	1.4	5.0	1.1	3.9	1.5	4.3	0.5	3.9	1.5	9.9
3,000,000 - 4,999,000	1.1	6.1	1.2	6.6	0.9	5.3	1.4	6.6	0.4	4.7	1.1	10.7
5,000,000 - 9,999,000	0.8	8.8	1.0	10.2	0.8	8.5	0.9	8.0	0.4	7.7	0.5	8.3
\$10,000,000 or more	0.8	53.8	0.8	51.5	0.8	58.1	1.0	55.7	0.4	46.0	0.3	15.2

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table.

<sup>2</sup> Defense Logistics Agency.

**TABLE 2**  
**Department of Defense Prime Contract Awards by Size and by**  
**Defense Component (Cumulative): FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,575	\$ 64,891	377	\$14,639	524	\$24,236	521	\$20,755	118	\$ 4,044	12	\$ 207
5,000,000 or more	3,255	75,543	821	17,543	1,069	27,759	1,021	23,725	226	4,721	32	320
3,000,000 or more	5,370	82,934	1,359	19,406	1,682	29,961	1,747	26,193	340	5,133	76	466
2,000,000 or more	7,813	88,268	1,992	20,815	2,417	31,599	2,529	27,806	489	5,474	139	600
1,000,000 or more	14,148	96,114	3,678	22,915	4,147	33,776	4,671	30,354	853	5,959	340	853
500,000 or more	25,609	103,221	6,378	24,589	7,542	35,921	8,446	32,627	1,750	6,532	632	1,032
300,000 or more	39,440	107,964	9,549	25,676	11,988	37,507	12,781	34,777	2,910	6,953	907	1,119
200,000 or more	54,251	111,189	12,890	26,404	16,625	38,536	17,279	34,777	4,369	7,292	1,220	1,182
100,000 or more	87,630	115,326	20,217	27,307	27,665	39,927	26,799	36,096	8,401	7,823	1,796	1,248
50,000 or more	141,031	118,686	31,721	28,028	45,722	41,073	39,491	36,841	17,463	8,433	2,886	1,318
25,000 or more	200,075	120,546	44,918	28,439	64,758	41,681	53,392	37,245	28,088	8,792	4,122	1,359
<b>CUMULATIVE PERCENT</b>												
\$10,000,000 or more	0.8	53.8	0.8	51.5	0.8	58.1	1.0	55.7	0.4	46.0	0.3	15.2
5,000,000 or more	1.6	62.7	1.8	61.7	1.7	66.6	1.9	63.7	0.8	53.7	0.8	23.5
3,000,000 or more	2.7	68.8	3.0	68.2	2.6	71.9	3.3	70.3	1.2	58.4	1.8	34.3
2,000,000 or more	3.9	73.2	4.4	73.2	3.7	75.8	4.7	74.7	1.7	62.3	3.4	44.2
1,000,000 or more	7.1	79.7	8.2	80.6	6.4	81.0	8.7	81.5	3.0	67.8	8.2	62.8
500,000 or more	12.8	85.6	14.2	86.5	11.6	86.2	15.8	87.6	6.2	74.3	15.3	75.9
300,000 or more	19.7	89.6	21.3	90.3	18.5	90.0	23.9	91.4	10.4	79.1	22.0	82.3
200,000 or more	27.1	92.2	28.7	92.8	25.7	92.5	32.4	93.9	15.6	82.9	29.6	87.0
100,000 or more	43.8	95.7	45.0	96.0	42.7	95.8	50.2	96.9	29.9	89.0	43.6	91.8
50,000 or more	70.5	98.5	70.6	98.6	70.6	98.5	74.0	98.9	62.2	95.9	70.0	97.0
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

NOTE: Refer to TABLE 1 for footnotes.

**TABLE 3**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/ FIXED PRICE EPA <sup>1</sup>		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,575	\$ 64,891	974	\$ 39,733	4	\$ 651	264	\$ 14,348
5,000,000 or more	3,255	75,543	2,040	46,510	8	665	424	15,245
3,000,000 or more	5,370	82,934	3,360	51,131	10	673	613	15,825
2,000,000 or more	7,813	88,268	4,916	54,571	18	687	802	16,161
1,000,000 or more	14,148	96,114	8,939	59,664	35	711	1,154	16,516
500,000 or more	25,609	103,221	16,307	64,292	61	724	1,670	16,736
300,000 or more	39,440	107,964	25,555	67,514	76	730	2,213	16,861
200,000 or more	54,251	111,189	35,654	69,740	92	734	2,549	16,907
100,000 or more	87,630	115,326	59,220	72,703	146	740	3,280	16,953
50,000 or more	141,031	118,686	100,757	75,340	225	745	4,039	16,976
25,000 or more	200,075	120,546	150,617	76,928	449	751	4,682	16,982
Average Size (Dollars)		\$602,504		\$510,752		\$1,672,606		\$3,627,082
CUMULATIVE PERCENT								
\$10,000,000 or more	0.8	53.8	0.6	51.6	0.9	86.7	5.6	84.5
5,000,000 or more	1.6	62.7	1.4	60.5	1.8	88.5	9.1	89.8
3,000,000 or more	2.7	68.8	2.2	66.5	2.2	89.6	13.1	93.2
2,000,000 or more	3.9	73.2	3.3	70.9	4.0	91.5	17.1	95.2
1,000,000 or more	7.1	79.7	5.9	77.6	7.8	94.7	24.6	97.3
500,000 or more	12.8	85.6	10.8	83.6	13.6	96.4	35.7	98.6
300,000 or more	19.7	89.6	17.0	87.8	3.9	97.2	47.3	99.3
200,000 or more	27.1	92.2	23.7	90.7	20.5	97.7	54.4	99.6
100,000 or more	43.8	95.7	39.3	94.5	32.5	98.5	70.1	99.8
50,000 or more	70.5	98.5	66.9	97.9	50.1	99.2	86.3	100.0
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Economic Price Adjustment.

**TABLE 3 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	157	\$ 4,476	104	\$ 2,570	50	\$ 2,542	22	\$ 572
5,000,000 or more	368	5,854	236	3,457	117	2,991	62	822
3,000,000 or more	654	6,883	397	4,058	175	3,199	161	1,166
2,000,000 or more	1,004	7,693	542	4,370	224	3,303	307	1,482
1,000,000 or more	2,019	8,961	897	4,837	325	3,426	779	1,998
500,000 or more	4,007	10,259	1,364	5,125	434	3,488	1,766	2,597
300,000 or more	6,281	11,078	1,743	5,246	529	3,516	3,043	3,019
200,000 or more	8,803	11,647	2,112	5,319	601	3,529	4,440	3,313
100,000 or more	13,538	12,262	2,802	5,401	710	3,539	7,934	3,729
50,000 or more	18,780	12,604	3,659	5,448	819	3,544	12,752	4,028
25,000 or more	22,549	12,729	4,512	5,474	909	3,546	16,357	4,136
Average Size (Dollars)		\$564,504		\$1,213,209		\$3,900,990		\$252,858
CUMULATIVE PERCENT								
\$10,000,000 or more	0.7	35.2	2.3	46.9	5.5	71.7	0.1	13.8
5,000,000 or more	1.6	46.0	5.2	63.2	12.9	84.3	0.4	19.9
3,000,000 or more	2.9	54.1	8.8	74.1	19.3	90.2	1.0	28.2
2,000,000 or more	4.5	60.4	12.0	79.8	24.6	93.1	1.9	35.8
1,000,000 or more	9.0	70.4	19.9	88.4	35.8	96.6	4.8	48.3
500,000 or more	17.8	80.6	30.2	93.6	47.7	98.4	10.8	62.8
300,000 or more	27.9	87.0	38.6	95.8	58.2	99.2	18.6	73.0
200,000 or more	39.0	91.5	46.8	97.2	66.1	99.5	27.1	80.1
100,000 or more	60.0	96.3	62.1	98.7	78.1	99.8	48.5	90.2
50,000 or more	83.3	99.0	81.1	99.5	90.1	99.9	78.0	97.4
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 4**  
**Department of Defense Prime Contract Awards by Size and by**  
**Extent of Competed Procurement: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		EXCLUSIONS <sup>1</sup>		TOTAL EXCEPT EXCLUSIONS		COMPETED <sup>2</sup>		FOLLOW ON		NOT COMPETED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,584	\$ 65,309	84	\$ 2,677	1,500	\$62,632	860	\$36,542	221	\$11,582	419	\$14,508
5,000,000 or more	3,271	76,004	225	3,557	3,046	72,447	1,792	42,569	408	12,677	848	17,201
3,000,000 or more	5,398	83,426	397	4,122	5,001	79,304	3,000	46,862	602	13,250	1,389	19,192
2,000,000 or more	7,850	88,782	611	4,615	7,239	84,168	4,435	50,118	803	13,587	2,001	20,463
1,000,000 or more	14,237	96,694	1,246	5,372	12,991	91,322	8,306	55,125	1,302	14,095	3,383	22,102
500,000 or more	25,857	103,915	2,639	6,265	23,218	97,650	15,555	59,762	2,045	14,435	5,618	23,453
300,000 or more	39,998	108,770	4,564	6,957	35,434	101,813	24,537	62,935	2,741	14,608	8,156	24,270
200,000 or more	55,447	112,146	6,517	7,402	48,930	104,744	34,989	65,268	3,406	14,714	10,535	24,761
100,000 or more	90,711	116,538	10,746	7,961	79,965	108,577	59,951	68,449	4,733	14,824	15,281	25,304
50,000 or more	148,577	120,199	16,689	8,350	131,888	111,848	102,481	71,174	6,516	14,903	22,891	25,771
25,000 or more	216,585	122,372	24,206	8,595	192,379	113,777	153,635	72,837	8,184	14,937	30,560	26,002
Average Size (Dollars)		\$565,007		\$355,077		\$591,421		\$474,091		\$1,825,147		\$850,851
CUMULATIVE PERCENT												
\$10,000,000 or more	0.7	53.4	0.3	31.1	0.8	55.0	0.6	50.2	2.7	77.5	1.4	55.8
5,000,000 or more	1.5	62.1	0.9	41.4	1.6	63.7	1.2	58.4	5.0	84.9	2.8	66.2
3,000,000 or more	2.5	68.2	1.6	48.0	2.6	69.7	2.0	64.3	7.4	88.7	4.6	73.8
2,000,000 or more	3.6	72.6	2.5	53.7	3.8	74.0	2.9	68.8	9.8	91.0	6.5	78.7
1,000,000 or more	6.6	79.0	5.1	62.5	6.8	80.3	5.4	75.7	15.9	94.4	11.1	85.0
500,000 or more	11.9	84.9	10.9	72.9	12.1	85.8	10.1	82.0	25.0	96.6	18.4	90.2
300,000 or more	18.5	88.9	18.9	80.9	18.4	89.5	16.0	86.4	33.5	97.8	26.7	93.3
200,000 or more	25.6	91.6	26.9	86.1	25.4	92.1	22.8	89.6	41.6	98.5	34.5	95.2
100,000 or more	41.9	95.2	44.4	92.6	41.6	95.4	39.0	94.0	57.8	99.2	50.0	97.3
50,000 or more	68.6	98.2	68.9	97.1	68.6	98.3	66.7	97.7	79.6	99.8	74.9	99.1
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes awards for utilities, the 8(a) Program, brand name items for commissary resale, and actions with other Federal Agencies.  
<sup>2</sup> Includes Post-CICA Federal Schedule Awards.

**TABLE 5**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERSEDING LETTER CONTRACT		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,575	\$ 64,891	40	\$ 1,876	19	\$ 835	445	\$ 19,614	81	\$ 1,572
5,000,000 or more	3,255	75,543	59	2,006	28	888	955	23,192	303	3,063
3,000,000 or more	5,370	82,934	85	2,110	41	941	1,484	25,216	674	4,452
2,000,000 or more	7,813	88,268	116	2,185	53	972	2,110	26,753	1,130	5,520
1,000,000 or more	14,148	96,114	170	2,263	76	1,005	3,690	28,979	2,445	7,224
500,000 or more	25,609	103,221	238	2,310	107	1,026	6,771	31,137	5,300	9,126
300,000 or more	39,440	107,964	287	2,330	129	1,033	10,541	32,597	9,397	10,651
200,000 or more	54,251	111,189	336	2,342	144	1,037	14,553	33,574	14,176	11,786
100,000 or more	87,630	115,326	412	2,353	171	1,040	24,262	34,946	25,354	13,311
50,000 or more	141,031	118,686	495	2,359	201	1,042	41,635	36,165	44,584	14,636
25,000 or more	200,075	120,546	595	2,362	226	1,043	60,254	36,839	68,395	15,460
Average Size (Dollars)		\$802,504		\$3,969,748		\$4,615,044		\$611,395		\$226,040
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	53.8	6.7	79.4	8.4	80.1	0.7	53.2	0.1	10.2
5,000,000 or more	1.6	62.7	9.9	84.9	12.4	85.1	1.6	63.0	0.4	19.8
3,000,000 or more	2.7	68.8	14.3	89.3	18.1	90.2	2.5	68.4	1.0	28.8
2,000,000 or more	3.9	73.2	19.5	92.5	23.5	93.2	3.5	72.6	1.7	35.7
1,000,000 or more	7.1	79.7	28.6	95.8	33.6	96.4	6.1	78.7	3.6	46.7
500,000 or more	12.8	85.6	40.0	97.8	47.3	98.4	11.2	84.5	7.7	59.0
300,000 or more	19.7	89.6	48.2	98.6	57.1	99.0	17.5	88.5	13.7	68.9
200,000 or more	27.1	92.2	56.5	99.2	63.7	99.4	24.2	91.1	20.7	76.2
100,000 or more	43.8	95.7	69.2	99.6	75.7	99.7	40.3	94.9	37.1	86.1
50,000 or more	70.5	98.5	83.2	99.9	88.9	99.9	69.1	98.2	65.2	94.7
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 5 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION		CHANGE ORDER		TERMINATION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	990	\$ 40,994	390	\$ 20,444	517	\$ 19,405	76	\$ 1,314	7	\$ 169-
5,000,000 or more	1,910	46,394	697	22,553	1,006	22,203	181	1,932	26	293-
3,000,000 or more	3,086	50,215	1,047	23,890	1,677	24,278	320	2,372	42	326-
2,000,000 or more	4,404	52,837	1,424	24,811	2,464	25,793	448	2,610	68	377-
1,000,000 or more	7,767	56,643	2,437	26,218	4,405	27,841	792	3,039	133	454-
500,000 or more	13,193	59,622	4,038	27,325	7,537	29,456	1,370	3,364	248	524-
300,000 or more	19,086	61,352	5,802	27,981	10,878	30,368	2,022	3,579	384	575-
200,000 or more	25,042	62,451	7,499	28,379	14,346	30,976	2,688	3,699	509	604-
100,000 or more	37,431	63,676	11,078	28,855	21,313	31,632	4,106	3,848	934	659-
50,000 or more	54,116	64,484	16,543	29,226	29,179	31,968	6,794	3,992	1,600	703-
25,000 or more	70,605	64,843	22,017	29,409	35,661	32,077	10,404	4,090	2,523	733-
Average Size (Dollars)		\$918,391		\$1,335,741		\$899,498		\$393,118		\$290,527-
CUMULATIVE PERCENT										
\$10,000,000 or more	1.4	63.2	1.8	69.5	1.4	60.5	0.7	32.1	0.3	23.1
5,000,000 or more	2.7	71.5	3.2	76.7	2.8	69.2	1.7	47.2	1.0	40.0
3,000,000 or more	4.4	77.4	4.8	81.2	4.7	75.7	3.1	58.0	1.7	44.5
2,000,000 or more	6.2	81.5	6.5	84.4	6.9	80.4	4.3	63.8	2.7	51.4
1,000,000 or more	11.0	87.4	11.1	89.1	12.4	86.8	7.6	74.3	5.3	61.9
500,000 or more	18.7	91.9	18.3	92.9	21.1	91.8	13.2	82.2	9.8	71.5
300,000 or more	27.0	94.6	26.4	95.1	30.5	94.7	19.4	87.5	15.2	78.4
200,000 or more	35.5	96.3	34.1	96.5	40.2	96.6	25.8	90.4	20.2	82.4
100,000 or more	53.0	98.2	50.3	98.1	59.8	98.6	39.5	94.1	37.0	89.9
50,000 or more	76.6	99.4	75.1	99.4	81.8	99.7	65.3	97.6	63.4	95.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0



**TABLE 6**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		AIRCRAFT		MISSILE AND SPACE SYSTEMS		SHIPS		ELECTRONICS AND COMMUNICATION EQUIPMENT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,575	\$ 64,891	316	\$ 17,094	310	\$ 14,313	104	\$ 6,908	264	\$ 9,592
5,000,000 or more	3,255	75,543	622	18,751	564	15,972	197	7,459	546	11,434
3,000,000 or more	5,370	82,934	1,007	19,998	847	16,965	312	7,848	918	12,722
2,000,000 or more	7,813	88,268	1,417	20,808	1,127	17,567	460	8,182	1,353	13,671
1,000,000 or more	14,148	96,114	2,481	21,988	1,744	18,320	732	8,507	2,427	15,059
500,000 or more	25,609	103,221	4,279	22,926	2,647	18,867	1,207	8,798	4,316	16,294
300,000 or more	39,440	107,964	6,433	23,551	3,491	19,153	1,849	9,023	6,472	17,050
200,000 or more	54,251	111,189	8,486	23,933	4,276	19,309	2,381	9,142	8,808	17,572
100,000 or more	87,630	115,326	12,871	24,395	5,788	19,480	3,889	9,321	13,260	18,129
50,000 or more	141,031	118,686	19,958	24,787	7,683	19,586	7,299	9,538	20,057	18,571
25,000 or more	200,075	120,546	27,182	24,990	9,078	19,625	11,192	9,662	27,273	18,800
Average Size (Dollars)		\$602,504		\$919,358		\$2,161,820		\$863,295		\$689,326
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	53.8	1.2	68.4	3.4	72.9	0.9	71.5	1.0	51.0
5,000,000 or more	1.6	62.7	2.3	75.0	6.2	81.4	1.8	77.2	2.0	60.8
3,000,000 or more	2.7	68.8	3.7	80.0	9.3	86.4	2.8	81.2	3.4	67.7
2,000,000 or more	3.9	73.2	5.2	83.3	12.4	89.5	4.1	84.7	5.0	72.7
1,000,000 or more	7.1	79.7	9.1	87.9	19.2	93.4	6.5	88.0	8.9	80.1
500,000 or more	12.8	85.6	15.7	91.7	29.2	96.1	10.8	91.1	15.8	86.7
300,000 or more	19.7	89.6	23.7	94.2	38.5	97.6	16.5	93.4	23.7	90.7
200,000 or more	27.1	92.2	31.2	95.8	47.1	98.4	21.3	94.8	32.3	93.5
100,000 or more	43.8	95.7	47.4	97.6	63.8	99.3	34.7	96.5	48.6	96.4
50,000 or more	70.5	98.5	73.1	99.2	84.6	99.8	65.2	98.7	73.5	98.8
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports

**TABLE 6 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	OTHER MAJOR HARD GOODS		SERVICES		PETROLEUM		MISCELLANEOUS SUPPLIES		CONSTRUCTION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	152	\$ 5,978	129	\$ 3,883	92	\$ 3,543	104	\$ 1,862	104	\$ 1,719
5,000,000 or more	310	7,043	302	5,086	137	3,832	280	2,969	297	3,016
3,000,000 or more	485	7,600	571	6,067	174	3,953	538	3,923	540	3,858
2,000,000 or more	665	8,010	919	6,865	230	4,079	817	4,585	825	4,521
1,000,000 or more	1,119	8,533	2,148	8,409	324	4,205	1,533	5,508	1,640	5,605
500,000 or more	1,766	8,903	4,759	10,079	453	4,282	3,119	6,530	3,063	6,543
300,000 or more	2,399	9,101	8,417	11,384	591	4,331	5,046	7,221	4,742	7,151
200,000 or more	3,020	9,227	12,695	12,357	732	4,358	7,392	7,754	6,461	7,536
100,000 or more	4,304	9,371	22,076	13,550	1,020	4,393	13,497	8,554	10,925	8,134
50,000 or more	6,177	9,483	36,663	14,476	1,307	4,410	24,656	9,291	17,331	8,543
25,000 or more	7,937	9,532	52,287	14,975	1,675	4,421	38,731	9,763	24,720	8,779
Average Size (Dollars)		\$1,200,958		\$286,400		\$2,639,403		\$252,072		\$355,138
CUMULATIVE PERCENT										
\$10,000,000 or more	1.9	62.7	0.2	25.9	5.5	80.1	0.3	19.1	0.4	19.6
5,000,000 or more	3.9	73.9	0.6	33.8	8.2	86.7	0.7	30.4	1.2	34.4
3,000,000 or more	5.9	79.7	1.1	40.5	10.4	89.4	1.4	40.2	2.2	43.9
2,000,000 or more	8.4	84.0	1.8	45.8	13.7	92.3	2.1	46.8	3.3	51.5
1,000,000 or more	14.1	89.5	4.1	56.2	19.3	95.1	4.0	58.4	6.6	63.8
500,000 or more	22.3	93.4	9.1	67.3	27.0	96.9	8.1	68.9	12.4	74.5
300,000 or more	30.2	95.5	16.1	76.0	35.3	98.0	13.0	74.0	19.2	81.5
200,000 or more	38.0	96.8	24.3	82.5	43.7	98.6	19.1	79.4	26.1	85.8
100,000 or more	54.2	98.3	42.2	90.5	60.9	99.4	34.8	87.6	44.2	92.7
50,000 or more	77.8	99.5	70.1	96.7	78.0	99.8	63.7	95.2	70.1	97.3
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 7

**Department of Defense Prime Contract Awards by Size and by  
Labor Standard Statutes: FY 1989**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		WALSH-HEALEY ACT MANUFACTURER		WALSH-HEALEY ACT REGULAR DEALER		SERVICE CONTRACT ACT		DAVIS-BACON ACT		NOT SUBJECT TO PRIOR ACTS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,575	\$ 84,891	1,153	\$ 52,840	31	\$ 592	61	\$ 1,289	84	\$ 1,368	246	\$ 9,003
5,000,000 or more	3,255	75,543	2,204	59,192	77	846	149	1,860	252	2,511	573	11,134
3,000,000 or more	5,370	82,934	3,446	63,457	153	1,100	304	2,448	440	3,170	1,027	12,758
2,000,000 or more	7,813	88,268	4,832	86,321	248	1,308	506	2,926	671	3,698	1,556	14,015
1,000,000 or more	14,148	96,114	7,938	69,989	522	1,685	1,138	3,751	1,294	4,537	3,256	16,161
500,000 or more	25,609	103,221	13,111	73,051	1,015	1,982	2,426	4,594	2,343	5,238	6,714	18,357
300,000 or more	39,440	107,984	19,002	74,961	1,646	2,208	4,106	5,176	3,490	5,654	11,196	19,964
200,000 or more	54,251	111,189	24,919	76,194	2,397	2,375	5,814	5,552	4,703	5,929	16,418	21,138
100,000 or more	87,630	115,326	37,757	77,696	4,255	2,611	9,777	6,040	7,696	6,337	28,145	22,641
50,000 or more	141,031	118,686	59,117	79,009	7,828	2,847	16,001	6,424	11,546	6,584	46,539	23,821
25,000 or more	200,075	120,546	82,980	79,736	12,320	2,994	23,539	6,659	15,759	6,719	65,477	24,437
Average Size (Dollars)		\$602,504		\$960,906		\$243,019		\$282,892		\$426,360		\$373,215
CUMULATIVE PERCENT												
\$10,000,000 or more	0.8	53.8	1.4	66.0	0.3	19.8	0.3	19.4	0.5	20.4	0.4	36.8
5,000,000 or more	1.6	62.7	2.7	74.2	0.6	28.3	0.6	27.9	1.6	37.4	0.9	45.6
3,000,000 or more	2.7	68.8	4.2	79.6	1.2	36.7	1.3	36.8	2.8	47.2	1.6	52.2
2,000,000 or more	3.9	73.2	5.8	83.2	2.0	43.7	2.1	43.9	4.3	55.0	2.4	57.4
1,000,000 or more	7.1	79.7	9.6	87.8	4.2	55.6	4.8	56.3	8.2	67.5	5.0	66.1
500,000 or more	12.8	85.6	15.8	91.6	8.2	66.2	10.3	69.0	14.9	78.0	10.3	75.1
300,000 or more	19.7	89.6	22.9	94.0	13.4	73.7	17.4	77.7	22.1	84.1	17.1	81.7
200,000 or more	27.1	92.2	30.0	95.6	19.5	79.3	24.7	83.4	29.8	88.2	25.1	86.5
100,000 or more	43.8	95.7	45.5	97.4	34.5	87.2	41.5	90.7	48.8	94.3	43.0	92.7
50,000 or more	70.5	98.5	71.2	99.1	63.5	95.1	68.0	96.5	73.3	98.0	71.1	97.5
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Prepared By: Washington Headquarters Services  
Directorate for Information  
Operations and Reports